

B.COM
NEP (Scheme)

I SEMESTER

Financial Accounting
Course Code: B.Com. 1.1

Course Outcomes:

1. Understand the theoretical framework of accounting as well accounting standards.
2. Demonstrate the preparation of financial statement of manufacturing and non-manufacturing entities of sole proprietors.
3. Exercise the accounting treatments for consignment transactions & events in the books of consignor and consignee.
4. Understand the accounting treatment for royalty transactions & articulate the Royalty agreements.
5. Exercise the accounting treatments for Joint Venture transactions.

Management Principles and Applications
Course Code: B.Com. 1.2

Course Outcomes:

1. Understand and identify the different theories of organizations, which are relevant in the present context.
2. Design and demonstrate the strategic plan for the attainment of organizational goals.
3. Differentiate the different types of authority and choose the best one in the present context.
4. Compare and choose the different types of motivation factors and leadership styles.
5. Choose the best controlling techniques for better productivity of an organisation.

Principles of Marketing

Course Code: B.Com. 1.3

Course Outcomes:

1. Understand the basic concepts of marketing and assess the marketing environment.
2. Analyze the consumer behaviour in the present scenario and marketing segmentation.
3. Discover the new product development & identify the factors affecting the price of a product in the present context.
4. Judge the impact of promotional techniques on the customers & importance of channels of distribution.
5. Outline the recent developments in the field of marketing.

Digital Fluency (SEC-SB)

Course Code: B.Com 1.4

Course Outcomes:

1. To impart computer skills and knowledge for commerce students.
2. Provide insights on Microsoft office tools.
3. To inculcate presentation skills.
4. To acquire knowledge on hardware and software system.

Open Elective Course

Accounting for Everyone

Course Code: B.Com. 1.5

Course Outcomes:

1. Make accounting entries and prepare cash book and other accounts necessary while running a business.
2. Prepare accounting equation of various business transactions.
3. Analyze information from company's annual report. Comprehend the management reports of the company.

Financial Literacy

Course Code: B.Com.1.5

Course Outcomes:

1. Describe the importance of financial literacy and list out the institutions providing financial services.
2. Prepare financial plan and budget and manage personal finances.
3. Open, avail, and manage/operate services offered by banks.
4. Open, avail, and manage / operate services offered by post offices.
5. Plan for life insurance and property insurance & select instrument for investment in shares.

Banking Theory and Practice

Course Code: B.Com.1.5

Course Outcomes:

1. To acquire knowledge of working of Indian Banking system.
2. To elucidate the broad functions of banks.
3. To understand the functions of Central bank.
4. Understanding bank lending policies and procedures.
5. To learn the importance to be updated on the developments of the banking sector.

Business Environment

Course Code: B.Com.1.5

Course Outcomes:

1. An Understanding of components of business environment.
2. Ability to analyze the environmental factors influencing business organization.
3. Ability to demonstrate Competitive structure analysis for select industry.
4. Ability to explain the impact of fiscal policy and monetary policy on business
5. Ability to analyze the impact of economic environmental factors on business.

B.COM NEP (Scheme)

II SEMESTER

Advanced Financial Accounting

Course Code: B.Com.2.1

Course Outcomes:

1. Understand & compute the amount of claims for loss of stock & loss of Profit.
2. Learn various methods of accounting for hire purchase transactions.
3. Learn various methods of accounting for instalment purchase transactions.
4. Deal with the inter-departmental transfers and their accounting treatment.
5. Demonstrate various accounting treatments for dependent & independent branches.

Business Mathematics

Course Code: B.Com. 2.2

Course Outcomes:

1. Understand the number system and indices applications in solving basic business problems.
2. Apply concept of commercial arithmetic concepts to solve business problems.
3. Make use of theory of equation in solving the business problems in the present context.
4. Understand and apply the concepts of Set Theory, and Matrices solving business problems.
5. Understand and apply the techniques of LPP in resource allocation.

Corporate Administration
Course Code: B.Com. 2.2

Course Outcomes:

1. Understand the framework of Companies Act of 2013 and different kinds of companies.
2. Identify the stages and documents involved in the formation of companies in India.
3. Analyse the role, responsibilities and functions of Key management Personnel in Corporate Administration.
4. Examine the procedure involved in the corporate meeting and the role of company secretary in the meeting.
5. Evaluate the role of liquidator in the process of winding up of the company.

Law and Practice of Banking
Course Code: B.Com.2.3

Course Outcomes:

1. Summarize the relationship between Banker & customer and different types of functions of banker.
2. Analyse the role, functions and duties of paying and collecting banker.
3. Make use of the procedure involved in opening and operating different accounts.
4. Examine the different types of negotiable instrument & the irrelevance in the present context.
5. Estimate possible developments in the banking sector in the upcoming days.

Open Elective Course

Financial Environment

Course Code: B.Com.2.6

Course Outcomes:

1. Understand the fundamentals of Indian Economy and its significance.
2. Evaluate the impact of monetary policy on the stakeholders of the Economy.
3. Assess the impact of fiscal policy on the stakeholders of the Economy.
4. Examine the status of inflation, unemployment and labour market in India.
5. Infer the financial sector reforms in India.

Investment in Stock Markets

Course Code: B.Com.2.6

Course Outcomes:

1. Explain the basics of investing in the stock market, the investment environment as well as risk & return.
2. Analyze Indian securities market.
3. Examine EIC frame work and conduct fundamental analysis.
Perform technical analysis.
4. Invest in mutual funds market.

Human Resource Management

Course Code: B. Com 2.6

Course Outcomes:

1. Ability to describe the role and responsibility of Human Resources Management functions on business.
2. Ability to describe HRP, Recruitment and Selection process.
3. Ability to describe induction, training and compensation aspects.
4. Ability to explain performance appraisal and its process.
5. Ability to demonstrate Employee Engagement and Psychological Contract.

Secretarial Practice

Course Code: B.Com.2.6

Course Outcomes:

1. Understand the concept of Company Secretary.
2. Know the stages of company promotion and incorporation.
3. Get awareness about documents of companies & secretarial duties.
4. Learn how to manage companies.
5. Aware about the company meetings and secretarial duties.

Advertising Skills

Course Code: B.Com. 1.5

Course Outcomes:

1. Understanding the basic concepts of advertizing.
2. Analyzing the various types of advertizing in the present scenario.
3. Explore the emerging trends in advertizing.
4. Analyzing and selecting the various media available for advertizing.
5. Aware the ethics in advertizing towards society.